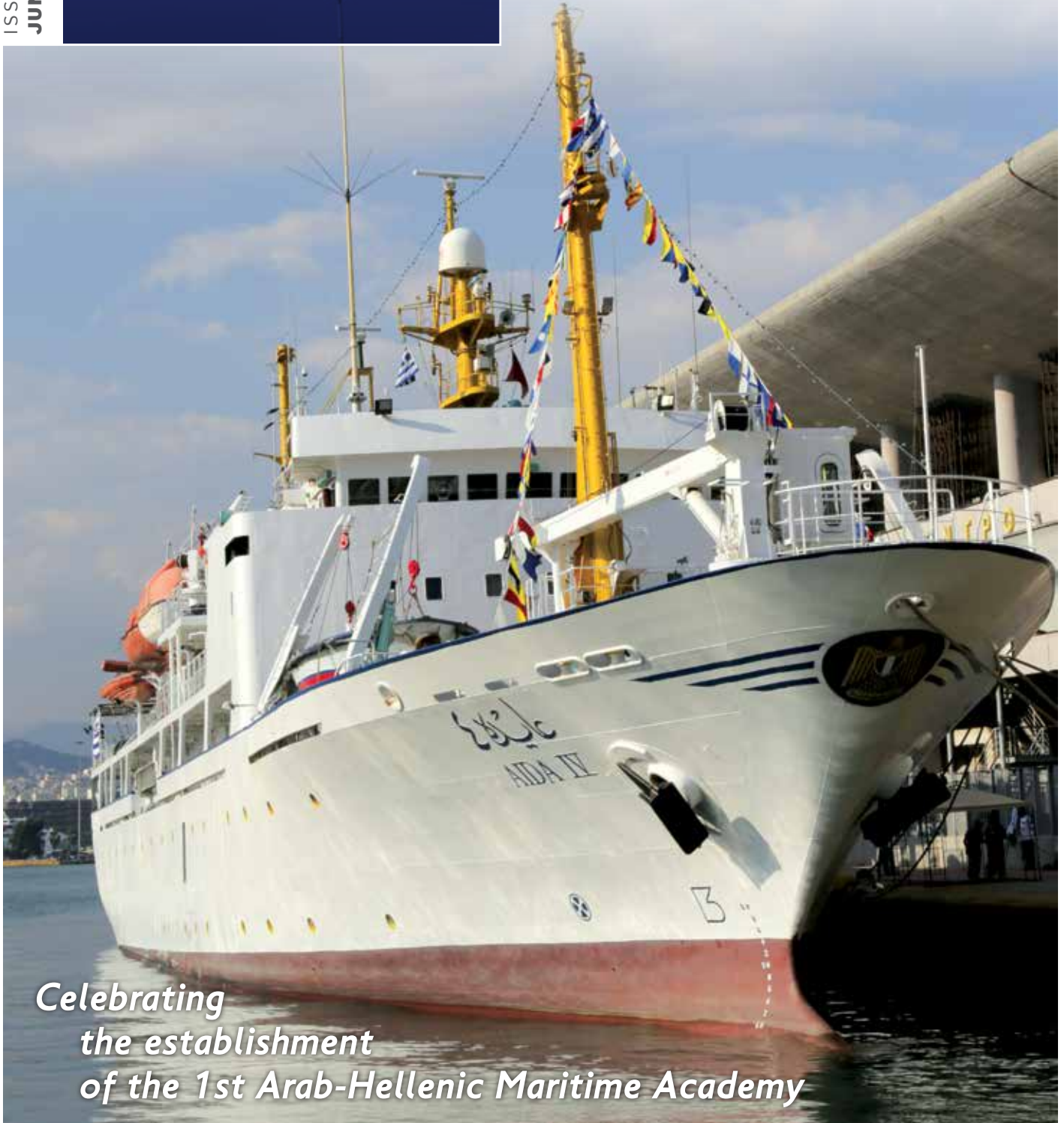


Excellence in Partnership



ISSUE 21
JUNE-JULY 2017

**MEMBERS' ACTIVITIES
NEWSLETTER**



*Celebrating
the establishment
of the 1st Arab-Hellenic Maritime Academy*

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"Envisioning a Shared Future"

FOREWORD



Harris Geronikolas
President



Rashad Mabger
Secretary General

Dear Readers,

We have now come to the last issue before the summer break, and would, therefore, like to summarise the activities that took place during the first six months of this year. The Chamber organised two major events. The first one was a Workshop on **"Doing Business in the Arab World"**, held on March 22, 2017. The new approach and concept of this event had a great added value and resulted in a satisfactory conclusion, as it managed to gather in one platform the Chamber's member-companies, Greek businesses, Greek commercial and economic Consulars from Greek Embassies and Arab and Greek companies with extensive experience in doing business in the Arab world who all, through informative meetings, consulted, interacted and networked.

The second event was the **"2nd Iraqi European and Investment Forum"**, held on May 18, 2017. Initially, this annual Forum was to take place, on a rotation basis, in each one of the European capitals. As the first one was held in Athens, back in May 2016, we were honoured that the Baghdad Chamber had for the second time selected our Chamber to be the organiser and Athens to be the venue for the Forum. We now aspire to establishing a tradition in convening this Forum annually in Athens.

Based on the positive feedback from the participants of both events who commended our Chamber for the overall organisation, well-selected topics, effectiveness, professional networking and B2B meetings, we can only conclude that we are proud that both events were very successful and productive. We, at the Chamber, are committed to the continuation on the same path of enthusiasm and consistency and in going the extra mile in providing the business community in Greece and the Arab world with the best of services.

With the same determination we are looking forward to convening the **"6th Arab-Hellenic Economic Forum"**, that will take place in Athens, on November 29-30, 2017. The topics and focal points will reflect the new economic trends, the market potential for entrepreneurship, startups and other important issues. Due to the success of the previous events, we anticipate even bigger participation and interaction in the Forum from high-level decision makers, CEOs and businessmen from Greece and the Arab world.

To conclude, this issue contains interesting news, information, profiles and news of our members.

Enjoy your read and have lovely holidays!



6^ο ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΟΙΚΟΝΟΜΙΚΟ ΦΟΡΟΥΜ
المنتدى الاقتصادي العربي اليوناني السادس
6th ARAB-HELLENIC ECONOMIC FORUM
Athens, 29-30 November, 2017

"Envisioning a Shared Future"

Under the Auspices:



General Outlook:

Faithful to its role in promoting and enhancing the Arab-Greek relations and its approach towards modernizing and providing distinctive services to its member-companies and business communities of both sides, the Arab-Hellenic Chamber is convening the “6th Arab-Hellenic Economic Forum” in Athens, on November 29-30, 2017, under the theme “**Envisioning a Shared Future**”. The topics of this forum shall include digital and technological advancements, and their impact on new economic realities and there will be presentations of business ventures experiences of entrepreneurs and start-up businesses and the prospect of financing opportunities, expansion and partnership between Arab and Greek entrepreneurs.

The forum will focus on the sectors of maritime and port industries, energy and construction and shall explore business and investment opportunities in these domains. The Arab-Hellenic Chamber’s initiative in transferring of technology and know-how shall form the basis for further exploration of business opportunities and joint ventures in the areas of real estate, building material and food-processing industry.

The selected topics and focal points for presentation, deliberation and networking and the organized B2B meetings shall contribute to the positive and fruitful outcome and of this Forum.

Venue:

Divani Caravel Hotel of Athens (<http://divanicaravelhotel.com/>)



"Envisioning a Shared Future"

Working Languages:

Greek and Arabic (with simultaneous interpreting)

Level of Participation:

Ministers and high-ranking Government officials, top decision-makers and CEO's and representatives of the private sectors from Greece and the Arab world.

Speakers:

Ministers, CEO's and high-level Executives from Greece and the Arab World

Strategic Focal Points:

1. Digital technology is shaping new economic realities
2. The market potential for entrepreneurship and start-ups in Greece and the Arab world (opportunities for funding)
3. Tourism, hospitality services and real estate
4. Maritime and Shipping Industries
5. Sustainable and Renewable Energy
6. Construction and Building Materials
7. Pharmaceutical & Medical Tourism

Media Coverage:

Greek official TV, Arab media (Al-Ahram and Al-Sharq Al-Awsat) and reporters of satellite TV channels operating in Greece.

Forum's Publications (in English language):

- Forum's Main Brochure
- Special Directory of Greek companies which expressed interest in the "Transfer of Technology & Know How to the Arab World"
- Special Edition of the Members' Activities Newsletter

Organized by:

Arab-Hellenic Chamber of Commerce and Development

For more information, please contact us:

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E-mail: chamber@arabgreekchamber.gr • **Website:** www.arabhellenicchamber.gr



PAPADOPOULOS

Let's introduce ourselves...

E.J. Papadopoulos S.A. is one of the largest food companies in Greece with a long history that goes back to 1922, when Papadopoulos' family started its first, semi industrial production of biscuits.

Today the company owns 4 plants in different regions of Greece and employs 1,250 people. Its wide range of high-quality products has been recognized at a number of international and national trade fairs.

The company takes steady steps towards development without losing sight of its core values and also builds meaningful and life-long relations with the consumers all over the world.

... thriving both at a national and international level.

For almost a century now, E.J.PAPADOPOULOS S.A. leads the biscuits market in Greece and holds a significant market share in confectionery, bread substitute segments (Rusks, Breadsticks, Krispies), cereal bars and sliced bread. At the same time, the company continuously enriches its product variety with new, innovative products, such as the Gluten Free line. Keeping in line with the company's values, all Papadopoulos products are based on cereals, are made with pure ingredients, and have no preservatives. All the above make them ideal for everyday consumption.

Not only do the Greeks adore Papadopoulos' vast variety of tasteful and nutritious products but also consumers across the globe do so. Successful international presence is at the heart of our business. Through an integrated and fully developed marketing and promotional strategy, the firm has managed to raise brand awareness and consequently, increase its products' market penetration in organized retail networks. Aspiring to be acknowledged as one of the top enterprises worldwide, E.J. Papadopoulos S.A. adds superior taste and flavor to consumers' lives in more than 45 countries across 5 continents.

With significant and dynamic presence of our key brands in the ME region, we, at Papadopoulos company, feel honored to welcome you in our wonderful world of taste.

E.J. PAPADOPOULOS S.A.

Biscuit and Food Products Manufacturing Company

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PAPADOPOULOS

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RHAS AL KHAIMAH FREE ZONE, U.A.E.

Gas & Power Generation Industry





الأكاديمية العربية للعلوم والتكنولوجيا والنقل البحري
Arab Academy for Science, Technology & Maritime Transport



Reception and Dinner aboard

Welcoming H.E. Mr. Marwan
Toubassi, Dean of Arab
Ambassadors, Ambassador of
Palestine



the Training Ship “AIDA IV”

The evening marked the establishment of the 1st Arab- Hellenic Maritime Academy, a joint venture between the Arab Academy for Science, Technology and Maritime Transport (AASTMT), a subsidiary of the League of Arab State, and the City Unity College.

The hosts of the event were the President of the AASTMT, Dr. Ismail Abdel Ghafar Farag and the President of the Arab-Hellenic Chamber (AHCCD), CEO of the City Unity College, Mr. Harris Geronikolas.

During the dinner, the Director of International Forum for Maritime Transport of AASTMT, Capt. Ahmed Youssef welcomed the guests and made a presentation on



Mr. Harris Geronikolas, President of the AHCCD and CEO of the City Unity College, delivering his speech.

PREMIUM FILE

Reception and Dinner aboard the Training Ship "AIDA IV".

From left: On behalf of Professor Dr. Ismail Abdel Ghafar Farag, Capt. Abdulhamid Alkadi presenting the Arab Maritime gift to H.E. Mr. Mohamed Farid Monib, Ambassador of Egypt.



the status and achievements of the Arab Maritime Academy. The floor was then taken by Mr. Geronikolas who also welcomed the distinguished audience and presented a slide show on the potential and the added value of this first Arab-Hellenic Maritime Academy.

The speakers that followed were the Ambassador of Egypt, Mr. Mohamed Farid Monib and the Palestinian Ambassador, the Dean of Arab Ambassadors, Mr. Marwan Toubassi, who outlined the importance of the Academy as a service for the Maritime Industry in both Greece and the Arab world and stressed its equal significance in enhancing the



Guests and students.

existing cooperation and friendly relations between the involved countries.

Among the invitees attending this event were Mrs. Mirna Khawly, the Chargée d'Affaires of the Embassy of Lebanon, the CEOs of major shipping companies, the Port Authorities, the Secretary General of the AHCCD, Mr. Rashad Mabger and many friends.

It's worth mentioning that the signing ceremony took place at the 5th Arab-Hellenic Economic Forum, held in Athens at the Divani Hotel, on 29-30 November 2017.

The Arab-Hellenic Chamber prides itself in being part of the establishing process of the Arab-Hellenic Maritime Academy from its humble inception steps till its final realisation. Once again, congratulations to the AASTMT and to the City Unity College, for the successful realization of their vision and we wish them only successful endeavours.

Secretary General of the AHCCD, Mr. Rashad Mabger in the middle with Yemeni students aboard the training vessel "AIDA IV".



NEWS FROM THE ARAB EMBASSIES



Ceremony of "HOPE" Greece & Palestine

On behalf of the President of the State of Palestine H.E. Mr. Mahmoud Abbas, the Palestinian Ambassador Mr. Marwan Toubassi, presented "The Presidential Medal of Merit and Distinction" to Mrs. Marianna V. Vardinoyannis, the Goodwill Ambassador of UNESCO, the President of Vardinoyannis Foundation and the President of the Association of Friends of Children with

Ambassador of the State of Palestine and Dean of the Arab Ambassadors Mr. Marwan Toubassi with the Founder and President of the Association of Friends of Children with Cancer, "ELPIDA" Mrs. Marianna V. Vardinoyanni.



Ambassador of the State of Palestine Mr. Marwan Toubassi with his wife Mrs. Mima Toubassi and the Founder and President of the Association of Friends of Children with Cancer, "ELPIDA" Mrs. Vardinoyanni and other honorable guests.



From left: Secretary General of AHCCD Mr. Rashad Mabger, Ambassador of Egypt Mr. Mohamed Farid Monib, Ambassador of Tunisia Mr. Lassaad M'hirsi, Ambassador of Jordan Mr. Fawwaz Al-Eitan, Founder and President of the Association of Friends of Children with Cancer, "ELPIDA" Mrs. Vardinoyanni, Ambassador of Palestine and Dean of Arab Ambassadors Mr. Marwan Toubassi, Ambassador of Cuba Mrs. Zelmys Maria Dominguez Cortina and Mrs. Mima Toubassi.





Commemorative photo of the event

Cancer “ELPIDA” (“Hope”), during a ceremony which took place at “ELPIDA” Hospital on June 19th, 2017. The ‘Presidential Medal of Merit and Distinction’ reflects the Palestine’s appreciation and recognition of Mrs. Vardinoyannis’ renowned humanitarian role.

The ceremony was attended by the Ambassadors of Egypt, Jordan, Tunisia and Cuba, by the Secretary General of the Arab-Hellenic Chamber and many other dignitaries. During the event, Mrs. Vardinoyannis delivered a speech thanking the President of the State of Palestine for this honour, saluted the excellent friendly relations between Greece and Palestine and highlighted the role of the Association “ELPIDA” that has been long treating children with cancer with high rate of success.

“ELPIDA” Association was established in 1990 as a model medical unit to treat children who need bone marrow transplants and children suffering from haematological, genetic and hereditary diseases, such as leukaemia, solid tumours, neuroblastoma, Mediterranean anaemia (b-Thalassemia) and other. During the 27 years of its operation, thousands of cases have been successfully treated. Mrs. Vardinoyannis is internationally recognised for her philanthropic and humanitarian work. Her drive and significant role at the “ELPIDA” Association is the key to all its achievements and success.

It’s worth mentioning that “ELPIDA” Association also hosts and extends its treatment to children from outside Greece, like in the case of the children Noor and Tasneen from Palestine, who have been, for the past few months, undergoing treatment at “ELPIDA.

From left: Mr. Nikos Zenetos, Mayor of the Municipality of Ilion, Mrs. Mirna Toubassi, wife of Palestinian Ambassador, H.E. Mr. Marwan Toubassi, Mrs. Sophia Tzitzikou, President of UNICEF-Greece, Mrs. Vardinoyannis, President of “ELPIDA”, Mrs. Rania Khawly, wife of Mr. Samer Khawly.



Ambassador of the State of Palestine Mr. Marwan Toubassi with the Founder and President of the Association of Friends of Children with Cancer, “ELPIDA” Mrs. Vardinoyanni and two Palestinian children Noor and Tasneen, who have been hospitalized seven months ago.

NEWS FROM THE ARAB EMBASSIES



Farewell



From left: H.E. Mr. Marwan Toubassi, Ambassador of Palestine & Dean of Arab Ambassadors presenting the gift to H.E. Mr. Ahmed Gzllal

The Dean of the Arab Ambassadors, H.E. the Ambassador of Palestine Mr. Marwan Emile Toubassi, hosted on Tuesday, July 18 2017, a farewell lunch in honor of H.E. Mr. Ahmed Yagob Gzllal, the Ambassador of the State of Libya on the occasion of his successful completion of his four years mission in Greece.

In a nice setting with a warm and friendly atmosphere, H.E. Mr Toubassi welcomed the Arab Ambassadors and diplomats and delivered a warm farewell speech. Addressing the outgoing Ambassador, he expressed his gratitude for Mr Gzllal's contribution in the Council of Arab Ambassadors and he commended him for his role as a respectful and effective representative of his country, who contributed to the enhancement

of the friendly relations between Greece and Libya. In conclusion, he added that he will be missed by his colleagues and friends in Greece and wished the Ambassador Gzllal the best of luck in his future endeavours and a fruitful and pleasant stay in his homeland, Libya.

In response, the Ambassador Gzllal warmly thanked all the Ambassadors, colleagues and friends, who had the honour to encounter, socialize or cooperate with during his assignment in Greece. He expressed his gratitude to the Greek Government and to all those who have been cooperative and supportive in diverse ways and thus, facilitated his mission in Greece. He expressed his wishes for the best of luck to everybody with the hope that we

Dear Ambassador

would all stay in touch and cross paths, someday in future. As a token of appreciation and on behalf of all the Arab Ambassadors in Greece, H.E. Mr. Toubassi, offered the Ambassador Gzllal a remembrance gift.

The Secretary General of the Arab-Hellenic Chamber, Mr. Rashad Mabger also thanked the outgoing Ambassador Gzllal for his stand and support of the Chamber's events and activities during his tenure in Greece and presented him with a Greek souvenir gift.

We, at the Arab-Hellenic Chamber, would like to seize this opportunity to express our thanks, gratitude and consideration to H.E. the Ambassador Gzllal for his valuable cooperation, as during his mandate, by his presence and by his valuable work, support and dedication, he contributed to the promotion, strengthening and intensification of the relations between Greece and Libya. We are convinced that the bilateral ties between the two countries will be

further consolidated in the years to come. We would like to wish him a fruitful continuation of his career and look forward to meeting him soon again in Libya or in Greece.

All the best, Mr. Ambassador!

From right: Mr. Rashad Mabger, Secretary General, Arab-Hellenic Chamber presenting Chamber's commemorative gift to H.E. Mr. Ahmed Gzllal



From left: Ambassador Farid Monib, Egypt and Counselor & Commercial affairs of Saudi Arabia Mr. Abdulaziz Altuwaiyan. K.S.A.



From left: Chargée d' Affaires of Lebanon, Mrs. Mirna Khawly & Ambassador Samir Eddahre, Morocco



SPECIAL INSERTION



ar athenian riviera ★ ★ ★ ★ HOTEL & SUITES

The Athenian Riviera, home away from home

The four-star boutique Athenian Riviera Hotel is the new delight at the suburb of Vouliagmeni, located at Saronikos bay with its sandy beaches, and is just away of mere 30 minutes from the center of Athens.

It is designed to accommodate guests throughout the year for vacations or business meetings. The comfort and the luxury of the rooms, with private jacuzzi and marble baths, add to the coziness of our boutique for those who seek special space with the view to the sea or to the pine trees; our suites can meet their demand.





During the summer months, the hotel pool welcomes visitors to enjoy a relaxing, rejuvenating break in a true oasis. The comfortable loungers are the backdrop to this oasis giving you the opportunity to begin or end your day pleurably.

Experience the pleasure of an exotic cocktail or try one of the light snacks at the Café Bar next to the pool. Athenian Riviera's elegant restaurant offers an ideal environment for breakfast, lunch or dinner.

Welcome to the Athenian Riviera.



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SPECIAL INSERTION



General View of the New Building of Global Aviation's Offices in Athens

Congratulations to Global Aviation!

Global Aviation, one of our oldest company-members headed by its CEO Mr. Markos Tsaktanis, a Board Member of the Arab-Hellenic Chamber (AHCCD) has celebrated the inauguration of their New Athens Office Building at Athinon Avenue. The inauguration was attended by many businessmen, the Secretary General, Mr. Rashad Mabger, students and graduates at Global Aviation.

Global Aviation training staff (bottom, right)

Global Aviation is a professional pilot academy in Athens with 20 years of experience in commercial pilot training. The academy's flying base is situated in the Civil Aviation Airport of Pachi (LGMG), Megara, whereas its ground school theoretical training facilities and administration Headquarters have been relocated at Athinon Avenue, in Athens, Greece.

Global Aviation New Offices with staff members, cabin crew training professionals and some students.

Global Aviation training programs adhere strictly to the international aviation safety standards and the rules set by the Hellenic Civil Aviation Authority (HCAA) and the European Aviation Safety





From left: Mr. Petros Tsaktanis, son of Mr. Markos Tsaktanis, Mr. Dawood Bin Salama, Global Aviation's International Partner in Kuwait, Secretary General of the AHCCD, Mr. Rashad Mabger, Mr. Markos Tsaktanis, CEO of the Global Aviation and Board Member of the AHCCD, Kuwaiti trainee pilots and Mr. Alexandros Tsaktanis, son of Mr. Markos Tsaktanis.

Agency (EASA). The courses involving training (ATPL Integrated, ATPL Modular, CPL, IR, MEP and MCC, as well as Cabin Crew training), entitle licenses for commercial pilots fully-recognized in all 32 EASA member-states.

Global Aviation is committed to providing top quality commercial pilot training as well as catering to the special needs of international students. Thus, Global Aviation has been the market leader in commercial pilot training in Greece with a domestic market share of over 60% since 1997. The international student program aviation has been very successful, in training students from the Middle East (Oman, Libya, Kuwait, Bahrain, Egypt, Algeria, Morocco, Sudan, Syria and Lebanon), as well as students from Europe and China.

For more information on Global Aviation, please visit: globalaviationsa.com



Secretary General of the AHCCD Mr. Rashad Mabger in the middle with the Global Aviation's International Partner in Kuwait Mr. Dawood Bin Salama and Kuwaiti trainee pilots.

AGRONUTRITIONAL COOPERATION REGION OF CENTRAL MACEDONIA

A short presentation of The Agronutritional Consortium of the Region of Central Macedonia

The Agronutritional Consortium of the Region of Central Macedonia is a civil non-profit organization, a partnership of 18 institutions.

The organization initiated by the Region of Central Macedonia, who is also the major shareholder (47%). The consortium consists of six municipalities of the region of Central Macedonia (Municipality of Lagkadas, Paionias, Thermaikos, Delta, Kilkis and Oraiokastro), the Aristotle University of Thessaloniki, the American Farm School of Thessaloniki, the Federation of Industries of Northern Greece, the Chamber of commerce of the Regional Units of Serres and Halkidiki, the Union of Agricultural Cooperatives of Thessaloniki, the Greek International Business Association (SEVE), The Association of Wine Producers of the Vineyards of Northern Greece SA (EN.O.A.V.E. S.A.), the Hotel Association of Halkidiki, the Gaia Business SA, GAIA EPICHEIREIN S.A., and the Central Vegetable Market Traders Association of Thessaloniki.

The region of the Central Macedonia produces the 25% of the national primary agricultural sector. In the region, there



are also many agrofood processing companies which have high production potential and quality standards. Thus, in the agrofood sector the region of Central Macedonia is the most dynamic in Greece.

The major objective of the consortium, which was formed in September 2016, is to highlight the priorities of the primary sector, as well as the agrofood processing sector of the region of Central Macedonia. An additional objective is to create the framework and the network that will assist the promotion of the agrofood products of the region. It is also the strategic advisor of the Region of Central Macedonia regarding implementation policies of the specific sector.

As a private non-profit organization, the Agronutritional Consortium has the flexibility to efficiently negotiate the promotion of products of the primary and secondary sector, working on behalf of various unions and/or individual companies. Furthermore, it has the means and capabilities to manage sales and promotion of the agrofood products of the region, acting also as a guaranteed partner.



**AGRONUTRITIONAL
COOPERATION REGION
OF CENTRAL MACEDONIA**

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ATHENS CHAMBER OF COMMERCE AND INDUSTRY

The A.C.C.I., amounting to more than 100.000 member-enterprises, as an essential advisor of government on trade, industry and general economic policy issues, is prompt to offer efficient and innovative services to its member-enterprises with a view to assisting them in every business activity. More specifically, the A.C.C.I.:

- is one of the main advisors of the state on the growth of the national economy
- keeps registers on commercial, industrial and export enterprises
- provides information and updates to exporters about the conditions (economic, taxation etc.) prevailing in other countries; investment and trading opportunities; bilateral

relations; and trade fairs and conferences held in Greece and abroad

- informs its member-enterprises about recent developments on trade and industry on a national and international level
- maintains the General Electronic Commercial Register (GEMI)
- is running a one-stop-shop for the establishment of Partnerships (General & Limited) and Private Companies
- has set up and has been running (since 1996) its own Internal portal, which provides all ACCI members with FREE electronic services, focused on enhancing the digital literacy and Internet presence of small and medium-sized enterprises.

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WORKSHOP & TRAINING SEMINAR

In keeping with its tradition, standards and quality services, the **Austro-Arab Chamber of Commerce** organised on July 3-7, 2017 in Vienna, a Workshop and Training Seminar for the Representatives of the Arab Federations and Chambers of Commerce from Syria, UAE, Jordan and Kuwait and from the General Union of Arab Chambers. Also attended this workshop the Secretary General of the Arab-Hellenic Chamber also attended this workshop.

The program was inaugurated by an official dinner which took place at the Vienna's Imperial Hotel and was hosted by the Arab President of the AACC Mr Nabil Kuzbari, who regrettably, due to unforeseen circumstances could not attend the event. In his welcoming speech, the President of the Chamber, Senator Dr. Richard SCHENZ welcomed the participants of the Workshop and other distinguished guests - the Arab diplomats and Austrian businessmen and touched upon the importance of the existing friendly relations between Austria and the Arab world. He concluded by wishing the participants a fruitful

and informative Workshop. The Secretary General of the Arab-Hellenic Chamber of Commerce, Mr. Rashad Mabger, honoured 'in absentia', Mr. Kuzbari with a commemorative gift, as a token of recognition for his continuous support to the Arab-Hellenic Chamber. He also presented with a symbolic gift the host and the organiser of the Workshop, the Secretary General of the Austro-Arab Chamber, Mr Khouja.

*Mr. Nabil Kuzbari, Arab
President of AACC*



From left: Mr. Rashad Mabger, Secretary General, Arab-Hellenic Chamber presenting Chamber's gift to Dipl.-Ing. Mouddar Khouja, Secretary General, Austro-Arab Chamber of Commerce.



The participants at the OPEC Headquarters

The program of the Workshop consisted of round table discussions and field trips which began with the visit to the Austrian Federal Economic Chamber and to the OPEC Headquarters, where the audience had the opportunity to learn from the (OFID) funding programs in Asia and Africa. They were followed by visits to Vienna's Waste Incineration Plant, the Parliament of Austria and the UNIDO's Headquarters. The delegates concluded their program with the visit to the Governor's Headquarters in Salzburg and the trip to the site of the company "Fronius", a world leader in solar energy.

The Workshop and the Training seminar have been well organised and the delegates greatly benefitted from its diversity and well-selected topics. It was a great success, due to sincerity, dedication and tireless effort of our colleague, the Secretary General of the **Austro-Arab Chamber of Commerce Eng. Dipl. Mouddar Khouja**.



Participants, Vienna Incineration Plant

Mr. Ilias Savvakis, our Treasurer and Executive Board Member, participates in Workshop on Greek Administrative Reforms



A very important workshop for the Greek Local Authorities took place in Athens on July 4th 2017 with regards to the establishment and operation of internal audit units in the Local, Regional and Decentralized Authorities.

This event was organized by the Secretariat General for Anti-Corruption of Hellenic Ministry of Justice, Transparency and Human Rights, with the support of the French Technical assistance experts' team of "Expertise France" and in cooperation with the Ministry of Interior in order to initiate the design and implementation of this important public reform.

During the workshop, common tools for internal audit were presented, as well as the incorporation of good European practices for the operation of internal audit units in the existing structures and functions of the local, regional and decentralized authorities in Greece.

Mr. Ilias Savvakis, the Treasurer and Member of the Board of Directors of the Arab-Hellenic Chamber of Commerce & Development, coordinated and organized as "Expertise France" 's key external expert both the organization and implementation of the workshop as well as the presentation content for internal audit to be introduced to the Greek State.

"Expertise France" is a legal entity of public law of the French Ministry of Finance and cooperates with the Greek Government since 2013 providing consultative services and technical assistance to the reform of the public administration in Greece, in the framework of the technical assistance program of the European Union, Structural Reform Support Service (SRSS).

The workshop was honored by the presence and participation of the Minister of Administrative Reconstruction, the Minister of Interior, the Country Coordinator, Head of Unit - Governance and public administration of the European Commission, Structural Reform Support Service (SRSS), the Secretary General for Anticorruption, and other major Greek administration authorities.

Banque Libano-Française Business Lunch

On the occasion of the visit of the Banque Libano-Française business delegation to Athens, headed by Mr. Charles Salem, Assistant General Manager, Private Banking and International Wealth and Mr. Samir Kadi, Head of Business International Division, the Chamber's legal advisor, Dr. Michael Kothris, hosted a business lunch on June 6, 2017 at Athens Club, to honour the distinguished guests. Among the present invitees were H.E. Mrs. Mirna Khawly, Chargée d' Affaires of the Embassy of Lebanon, Mr. Hani Hakim, CEO, ACE International, Mr. Jamal Joratli, Businessman and the Secretary General of the Arab-Hellenic Chamber, Mr. Rashad Mabger.

In the beautiful surroundings and friendly atmosphere, the guests discussed and touched upon a variety of business issues. The visiting delegation explained the purpose of the mission and their aspiration to expand the bank's business activities to Greece. For this purpose, they have met with a number of Arab and Greek businessmen operating in Greece, offering them their banking and financial services. They also explored means and ways to attract more clientele to the Banque Libano-Française investment program in Lebanon.

Lebanese banks are known for their safety, efficiency and attractive investment programs. Traditionally they enjoy a high reputation for their levels of quality services. They are among the few financial institutions in Middle east to break the barrier of borders and spread worldwide.

From left: Samir Kadi, Charles Salem, Mirna Khawly, Michael Kothris, Hani Hakim, Rashad Mabger, Jamal Joratli.





منتدى الأعمال والاستثمار العراقي - الأوروبي السنوي الثاني
2nd Annual Iraqi – European Business & Investment Forum
Athens, 18-19 May 2017

The Arab-Hellenic Chamber Honouring Dr. Sami Al-Araji, Chairman of the National Investment Commission, Iraq

From left:

- Mr. Hassan Al-Shukhzini, First Vice Chairman of the Board, Baghdad Chamber of Commerce, Iraq
- H.E. Eng. Sharwan Alwaeli, Advisor to & Representative of the President of the Republic of Iraq
- H.E. Mr. Dimitri Papadimitriou, Minister of Economy & Development, Greece
- Mr. Rashad Mabger, Secretary General, Arab -Hellenic Chamber
- Mr. Maytham Al-Yasiri, Board Member, Baghdad Chamber of Commerce, Iraq
- Dr. Ghassan Ejeh, Senior Vice President, Besix S.A., Belgium



From left:

- Dr. Sami Al-Araji – Chairman – National Investment Commission, Iraq & Mr. Dargam Naji Abod, Deputy General Manager, National Investment Commission, Iraq

The 2nd Iraqi Business Forum which was held on May 18-19, 2017, at the Divani Caravel Hotel, Athens, was marked yet with another major success. We attribute this success to our close association and co-operation with Baghdad Chamber of Commerce and the Federation of Iraqi Chambers of Commerce under the leadership and guidance of Mr. Jafaar Rasoul Al-Hamadani, President of both organizations.

From left:

- Mr. Mohammed Al-Marsoomi, Director General, Baghdad Chamber of Commerce
- Mr. Rashad Mabger, Secretary General, Arab-Hellenic Chamber
- Mr. Jaafar Rasool Jaafar Al-Hamadani, Chairman, Baghdad Chamber & Chairman, Federation of Iraqi Chambers of Commerce
- Mr. Harris Geronikolas, Chairman, Arab -Hellenic Chamber
- H.E. Mr. Dimitri B. Papadimitriou, Minister of Economy & Development
- H.E. Eng. Sharwan Alwaeli, Advisor to & Representative of the President of the Republic of Iraq
- H.E. Mr. Gazi Zebari, Ambassador of the Republic of Iraq, Greece
- Mr. Tawfic S. Khoury, Executive Vice Chairman, Consolidated Contractors Company (CCC)
- H.E. Prof. George Katrougalos, Alternate Minister of Foreign Affairs
- H.E. Mr. Mohsen Al-Sadoon, MP, Iraq.

For the two consecutive years, the Iraqi National Investment Commission headed by its Chairman Dr. Sami Al-Araji had been forthcoming in his support and positive stand which contributed to the success of the 1st and 2nd Iraqi-European Business & Investment Forums. In recognition of his involvement and support, we, at the Arab-Hellenic Chamber would like to express our appreciation and gratitude to Dr. Al-Araji.





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EVENTS



ARAB-AFRICAN ECONOMIC FORUM «THE ARAB WORLD AND AFRICA: BROAD PROSPECTS FOR SUCCESSFUL ECONOMIC AND INVESTMENT RELATIONS »

The Hashemite Kingdom of Jordan is hosting the “1st Arab-African Economic Forum” will be held in Amman, Jordan, on September 27-28, 2017. The Forum will embrace the following title “The Arab world and Africa: Broad Prospects for Successful Economic and Investment Relations”.

The event is an initiative of the Union of Arab Chamber; the Jordan Chamber of Commerce; the Union of African Chambers of Commerce, Industry, Agriculture (UACCIAP); in cooperation with “Al Iktissad Wal-Aamal” group.

The Forum is a major platform for discussion and cooperation between the Arab business community and its counterparts in the African countries, aiming at strengthening the relationships at the level of the private sector including economic and development sectors, in a way to boost trade exchanges and expand mutual investments.

Forum's sessions

The session will revolve around a number of important and strategic subjects in order to develop economic, trade and investment relations between the Arab and African countries, especially in terms of enhancing the capacities and capabilities enjoyed by both sides. Among those topics the following areas will be addressed:

- Arab-African partnership, a sustainable partnership for growth and better integration;
- Economic aspects and implementation mechanisms to achieve all decisions of the fourth African Arab Declaration Summit in Malabo;

- Bilateral trade between Arab and African States and the means to achieve it;
- Investment opportunities in production sectors; industry, energy, services;
- The role of financial institutions in promoting Arab-African trade and mutual investment;
- Improvement of infrastructure and means of transport and logistics for the promotion and development of trade;
- Investment in agriculture for food security and agricultural development;
- Successful investment models to address the Arab world and Africa.

for more info & Participation in the conference

Union of Arab Chambers	conferences@uac.org.lb	@Arab_chambers	Union of arab chambers	www.uac.org.lb
Jordan Chamber of Commerce	info@jccc.org.jo	@JOCC_JO	Jordan Chamber of Commerce	www.jccc.org.jo
Al-Iktissad Wal-Aamal Group	muhammad.munir@iktissad.com	@iktissad	Al-Iktissad Wal-Aamal Group	www.iktissadwalyamal.com
Al-Sagr Al Zahabi Tourism (Flight & Hotel Reservations)	www.sagrtourism.com	sales@sagrtourism.com	00971 4 291 5001 24/7: 00971 54 306 9100	

EVENTS



EU Arab World Summit: Towards a Solid Alliance

UNDER THE AUSPICES OF H.E. THE PRESIDENT OF THE
HELLENIC REPUBLIC, MR. PROKOPIOS PAVLOPOULOS

November 9-10, 2017
MEGARON – The Athens Concert Hall
Greece

Under the Auspices of H.E. the President of the Hellenic Republic, Mr. Propokios Pavlopoulos and on the initiative of the Greek government, the EU Arab World Summit will be held on 9-10 November 2019 in Athens, Greece, with view of providing the most representative and dynamic platform for debating strategies of Euro-Arab cooperation and partnership between the two major economic and political blocs.

Topics to be discussed

- The Arab World Today
- Europe & the Arab World – Need for deeper cooperation
- The European Union & Arab World - Relations on a new perspective
- The Arab World & Europe - Economic and trade relations
- Cooperation in Shipping
- Cooperation in the Energy Sector
- The Development of Investments from both sides
- Cooperation in the Infrastructural Sector – Connectivity
- Greece and the Arab World

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“New TUNISIA, New Economic Vision”, to be held on 09th - 10th November 2017

TIF 2017 will highlight the new characteristics of the Tunisian business climate, and focus on the qualified HR, modern technologies and Tunisia’s major factors of competitiveness.

Long recognised as a key player in the region, Tunisia has a huge potential to become a regional hub for investors. It offers a number of strategic operational advantages such as proximity to European and African markets, low levels of bureaucracy and participation in a number of free trade agreements, combined with a tremendous entrepreneurial spirit.

TIF 2017 is also an opportunity of a paramount importance for pre-arranged B2B meetings based on an online catalogue containing detailed profiles of companies and specifying the desired type of business partnerships.



Teaser TIF2017
Registration:
www.tunisiainvestmentforum.tn
email us on:
tif.tunisia@fipa.tn



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2. PRIME SYNERGY – GREEK RESIDENCY
3. G. GLENTOS S.A.
4. ORDTECH
5. NIGICO S.A.
6. SIEMENS
7. KOBILIRIS & CO.
8. PAPAIOANNOU V. VASILIKI “VASIA FRUITS”
9. KOKOS – POGATOS S.A.
10. TRIKALINOS CO

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PLASIS REAL ESTATE + DEVELOPMENT is a company with a 20-year experience in the Real Estate Property field. Its inspiration and establisher is the non-stop Minas Dimos, one of the most experienced and known market executives. With experience of over 20-year. With excellent know-how and compiled experience on executing every project, analyzed and created a company that not only promises but also offers the wide range of services from renting an apartment to purchasing special buildings, luxury villas mainly in Attica, Thessaloniki, Mykonos, Santorini, Crete and other crucial places with the intention of raising property value in any case. **PLASIS** managing - in 2016- a total of **17,500** properties with full dignity and loyalty.

Our specialized staff offers their technical knowledge totally via professionalism and absolute seriousness dealing with even the most special situations, always with seriousness and loyalty, protecting the owner the buyer or the renter. It has the fullest network as it occupies fifty employees that cover Attica and also the rest of Greece not only as most experienced but also specialized.

Plasis has all the necessary connections in order to provide all the information about every project concerning municipalities, ministries, services and advocative as well as tax directions. By covering the needs of inlanders or foreigners by going to great lengths to make sure that people will get their legal **VISA passport** with full advocating and accounting coverage in order to fulfill the necessary procedures.

PLASIS company has all these years developed great interest in tourism by opening up to important brunches such as boat leasing (Yachting), in luxury cars leasing (Luxury Cars Rentals) and of course in its prime field of Luxury House Renting (Booking) by having full responsibility of managing and preserving the property (utilities, cleanliness, pool and surroundings) and the customer's service for as long as he stays in the villa.

Greek residency | Prime synergy

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“PRIME SYNERGY© - GREEK RESIDENCY” is a one-stop shop company specializing in the field of “investment immigration”. Our main activity is to offer properties and services to companies or individuals from abroad, wishing to take advantage of the Greek investment immigration program that gives the opportunity of a permanent residency permit in Greece with citizenship option, through the purchase of a property. We offer a complete line of services to non-EU citizens who wish to take advantage of the Greek legislation. We organize the visiting trip, we process the property purchase and we apply for the residency permit. We also offer after sales, rental and property management services.

Offering a complete package of technical, legal and facility services and a huge list of selected properties, Prime Synergy© is the only partner you will ever need in order to find a suitable property and complete the residency required formalities for all family members.

Prime Synergy© is located in Athens and operates via partners in over 17 countries internationally.

Our selection of properties exceeds 1,000 fine examples everywhere in Greece. Our aim is to promote properties that come in low prices, are easy to rent, easy to resell and cheap to manage.

The Greek residency program in Bullets:

- Minimum investment amount 250,000 Euros per family, the cheapest program in Europe.
- The Investors have the legal right to apply for both permanent residence (immediately) and citizenship (after 7 years of residency).
- The investor may offer residency to all family members : spouse, children (up to 21 years of age), parents and spouse’s parents.
- The investor may establish his/her own business in Greece.
- There is no need for the investor or the family members to stay in Greece to maintain the residency right.
- The residency permit holders can travel freely to all Schengen countries. They can also travel directly from their country of origin without the need to come to Greece first.





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www.kibo-security.co.uk



KIBO focus Bullet Proof Guard Houses/Sentry Boxes.

The Kibo focus bullet proof guard houses were originally introduced to provide protection to the Greek police for the 2004 Athens Olympic Games, having been declared the winners in an international competition. The object was to provide an aesthetically pleasing design for what is essentially a vital piece of equipment that protects guards who are positioned to protect people, and vital assets, from potentially fatal attack.

From just a one-man (single occupancy) unit a range of buildings has been developed that can now accommodate 2, 3 or 4 guards as well as a multi-occupancy range that can be fitted out with toilets, kitchens, beds and anything else required for long-stay applications. All units come equipped with standard accessories including firing hatches, air-conditioning, flood lights, telephones, PA systems, fire extinguishers, first-aid kits, CBRNe masks and there is also an extensive list of proprietary and customer specific options that can be fitted to what is essentially a bullet-proof platform that can be located either permanently or temporarily.

Two levels of ballistic protection are offered, as determined by the National Institute of Justice standards – Level IV, which will resist a 7.62mm armour piercing round and Level IV+ which will stop .50 calibre machine gun ammunition. The materials used have been tested and certified by NATO approved laboratories and proven by regular live firing demonstrations. **Also bulletproof cabins comply with API RP 752 & API RP 753 for Petroleum Installations.**

Since the original use in Greece at the Olympics the focus buildings have been sold around the world to governments and private clients (banks, VIPs etc) from Australia, India, Vietnam, Indonesia, Saudi Arabia, Jordan, Greece, Cyprus, Kosovo and to the UN, NATO and the US Navy. Applications include the protection of guards at government buildings (ministries, embassies, consulates etc), critical infrastructure (transport hubs, power stations, petro/chemical installations etc), commercial buildings, military locations, and police stations.



ORDTECH INDUSTRIES

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ORDTECH, a member of the OMI group, established in 1995, is an Aeronautical and Ordnance Systems Engineering & Manufacturing company.

Main products are Aircraft Ordnance, Aircraft Weapons, Electronics, Countermeasures, Unmanned Aircraft Systems.

The company technology basis includes Aerodynamics, Ordnance, Propulsion, Navigation, Guidance & Control.

Services provided include global support to Customers worldwide, Technology Transfer, Logistics and in-country Technical Support.

The recently formed Unmanned Aircraft Systems division has designed, developed and offers the TALOS unmanned aircraft. It is a Multifunctional, Versatile, Robust, Low Cost, Long Range & Endurance platform.

It is offered in two versions: TALOS T-100 single 40 HP engine and TALOS T-200 with two 25 HP engines.

Typical missions for the TALOS are the following:

Real Time Reconnaissance, Day and Night Surveillance, Border Control, Illegal immigration Monitoring, Pollution Control and many others.

Principal features include:

ORDTECH own developed Auto-Pilot, Autonomous cruise flight (Line), Autonomous flight on Waypoints, Autonomous loitering (Circle), Automatic return to takeoff point and loiter, Diversion to targets by mouse & click on map, Own Flight simulator.

The aircraft is built from aviation grade aluminum alloy for easy maintenance but it is also available in composite for tactical military applications. The Ground Control Station serves also as transporter for the aircraft.

Preparation time required from transport trailer to take off < 20 min.

Its principal dimensions are 4.4m Length and Wing Span 6.30 m.

Its performance is 200 km/h maximum speed and 140 km/h cruising speed.

Maximum altitude 4000 m and endurance with 50 kg payload is 500 km.

Maximum Take Off Weight 200 kg.

The name TALOS comes from the first AUTOMATON (robot) in history, dedicated to borders patrol of the Hellenic Minoan Empire, circa 2600 BC





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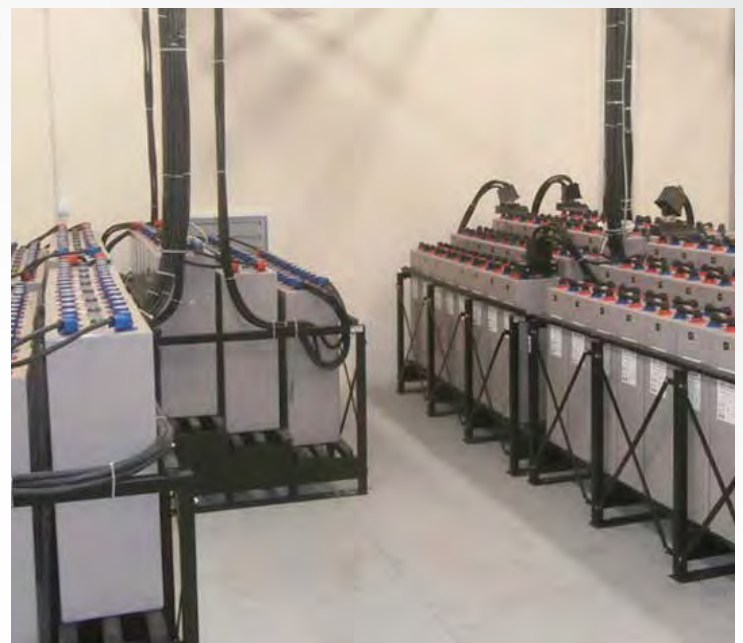
NIGICO S.A. was founded in 1997 and is a market leader in the field of Power Electronics and batteries. The company is activated mainly in the design, installation and support of critical energy systems including power electronics, batteries and turn-key solutions in every business field.

The product range that NIGICO S.A. is offering is:

- UPS
- BATTERIES
- TELECOM RECTIFIERS
- DATA CENTER SOLUTIONS
- INDUSTRIAL SYSTEMS
- THERMAL MANAGEMENT
- RACKS & PDUs
- MARINE SYSTEMS
- STABILIZERS
- ADVANCED SERVICES

The company's mission is to provide safety, to provide efficient and flexible solutions for all power needs. NIGICO S.A. aims at providing peace of mind, not just products.

NIGICO S.A. is certified with the standards ISO 9001:2008, 14001:2004 & OHSAS 18001:2007 and supports a wide range of critical applications. Some of the customers that have entrusted NIGICO S.A. for the support of their critical loads are the Greek PPC, Wind, Vodafone, Cosmote, Eurobank, Alpha bank and more than 300 hospitals all over Greece. The company is also focusing on boosting its exporting activities.





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SIEMENS

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SIEMENS S.A. is a global technology powerhouse that has stood for engineering excellence, innovation, quality, reliability and internationality for more than 165 years. The company is active in more than 200 countries, focusing on the areas of electrification, automation and digitalization. One of the world's largest producers of energy-efficient, resource-saving technologies, Siemens is a leading supplier of efficient power generation and power transmission solutions and a pioneer in infrastructure solutions as well as automation, drive and software solutions for industry. The company is also a leading provider of medical imaging equipment – such as computed tomography and magnetic resonance imaging systems – and a leader in laboratory diagnostics as well as clinical IT. In fiscal 2016, which ended on September 30, 2016, Siemens generated revenue of €79.6 billion and net income of €5.6 billion. At the end of September 2016, the company had around 351,000 employees worldwide.

Siemens A.E. is a member of the Siemens Group of companies. The company has been active in Greece for more than 110 years, substantially contributing to the country's industrial and technological development. In Greece, Siemens is active in the Divisions of Power and Gas, Power Generation Services, Energy Management, Building Technologies, Mobility, Digital Factory, Process Industry and Drives, and through Siemens Wind Power and SIEMENS HEALTHCARE ABEE, which are managed separately. Siemens A.E., as a responsible corporate citizen, supports the local community and economy and is committed to the implementation of a strategy that promotes the achievement of business targets, with the highest ethical criteria.

siemens.com/ingenuityforlife





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KOBILIRIS & CO is one of the leading Greek companies specialized in the lift cabin manufacturing field according to each project special requirement specifications such as size, usage, quality and mostly high aesthetic demand.

KOBILIRIS & CO was founded in 1953 with the vision to provide services for unique customized details on elevators' cladding and from the first years of operation managed successfully to implement projects that went beyond the common standardization of the market. For 64 years has maintained to remain unchanged on its philosophy which is based mainly on three pillars: high quality materials, excellent fit and absolute consistency.

Nowadays, **KOBILIRIS & CO** is running by the third-generation owners **Stavros and Aristides Kobiliris**, both engineers, who have introduced the Company in a new dynamic phase of reliable development beyond the limits of Greece.

KOBILIRIS & CO is based on a 1500 m² privately owned building equipped with cutting-edge technology (G. Bend - plasma & punching cutting, for any architectural design, metal or veneer sheets, marble etc.) and established partnerships only with certified suppliers. The Company is having the know-how and technology to meet customized design with luxury materials following client special or project demands.

Each work is accompanied by the documentation folder of the project for certified materials which are fully recyclable. The staff consists of 15 specialized technicians constantly trained in the use of new technologies while the transfers of the projects are conducted by the privately-owned Company's trucks.

By 2015 **KOBILIRIS & CO** has started the procedure to acquire ISO9001 certification.





CONTACT DETAILS

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THE MAIN ACTIVITY OF “VASIA FRUITS” is to collect and standardize fresh fruits and vegetables, distribute them to Greek and export them to Global markets.

Our main goal, here in “Vasia Fruits”, is to constantly supply the Greek and the Global markets with top quality fruits and vegetables, which are collected from the famous plains of Argolis, and all over Greece.

Our main products are local citrus fruit in the winter such as oranges, mandarins and lemons. Later we have stone fruit available, such as apricots, peaches and nectarines. In June, we can provide our customers with watermelons and melons and later in the summer with grapes.

Within the first two years of operations, we managed to gain a remarkable share of the fresh products market and establish a significant clientele. Key success factors of this endeavor are utilizing high tech machinery and equipment, providing high quality products and services and establishing a relationship based on mutual trust with our clients as much as with our suppliers.

“Vasia Fruits” mission is to be regarded worldwide, as an exceptional and trustworthy supplier of verified fresh products, compatible with the strict European regulation. Towards this mission, we provide for the constant training of our staff, modernization of our facilities, optimization of our production process and improvement of our products’ total quality.

	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG.
ORANGES	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
MANDARINS			✓	✓	✓	✓	✓					
APRICOTS									✓	✓	✓	
PEACHES	✓								✓	✓	✓	✓
NECTARINES	✓									✓	✓	✓
GRAPES	✓	✓	✓									✓
WATERMELONS									✓	✓	✓	✓
LEMONS		✓	✓	✓	✓	✓	✓	✓	✓			

NEW MEMBERS



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KOKKOS – POGATOS S.A. or KOKOS confectionery industry, has been established, since 1948.

With a strong belief for quality, we are producing a great variety of confectionery products, such as:

Jellies, Toffees, Fruit Toffees, Hard candies, Filled praline candies, Filled fruit candies, Sugar free candies and jellies, Sugar free herbal candies.

Today, our production starts from the biggest city in Greece, Athens, where a modern factory offers delicious caramels and candies.

The high technology and the use of the best ingredients in production, the continuous research and development for the new tastes and attractive packaging,

the introduction to the International Standards for quality EN ISO 22000:2005 certificate, & FSSC 22000:2010 certificate, as well as Halal certificate along with the long tradition in fine confectionery production, ensures the best results for standard quality and reliability of KOKOS products and contributes to their establishment in the Greek and International markets.

We believe in profitable, sustainable and enjoyable long-term relationships with employees, customers and suppliers.

We participate in many international fairs (ISM, YUMMEX, ANUGA, PLMA) and we export our products in many counties of the world.

You can see all range of our products to our www.kokos.gr, www.activedrops.gr





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SINCE 1856 TRIKALINOS FAMILY has produced and sold Grey Mullet Bottarga Known in Greece as Avgotaraho.

Today, the fourth generation is preparing to pass the lead on to the fifth, in keeping with tradition and a vision for tomorrow. Trikalinos Co innovates, continuing to produce superior quality products of high nutritional value.

Trikalinos Company is ISO 9001:2008, FSCC certified, FDA (U.S.A), Russian Federations Accredited and Japanese Authorities of Food Importers approved company, engaged in processing, handcrafting and trade of Grey Mullet Bottarga, **since 1856**.

Trikalinos Bottarga (Avgotaracho in Greek), has been suggested by international food journalists as the **alternative to Caviar**, listed by famous Spanish Chef, **Ferran Adria**, as one of the **30 Best** and most **valuable nourishments of the World** and is constantly being the secret ingredient of the top Chefs around the globe, such as: Thomas Keller, Jose Andres, Grant Achatz, Joan Roca, Arzak, etc. Moreover, **Trikalinos Co**, is steadily aiming to reach the top and invests in R & D for all its products, having succeeded the twist of a classic in all traditional process for its Avgotaracho. Furthermore, the preliminary results of the research on the health properties of **Trikalinos Avgotaracho** on cardiovascular diseases and thrombosis are positive and the company has succeeded significant announcements in medical Journals and International Symposium, that Trikalinos Avgotaracho is not only a delicious product, but also a very healthy one, that **could act as a protective shield against cardiovascular diseases and thrombosis**.

Trikalinos Premium Product range is elegantly framed by other marine delicacies including, Golden Age Bottarga, Avgotaraho Psyche (bottarga processed caviar like), Bottarga Powder, Fleur de Sel (Sea Salt Crystals), Natural Sea Salt, Marinated Anchovy and Sardine Fillets and two different luxurious Gift Boxes (containing various combinations of the aforementioned products). Browse our website: www.trikalinos.gr to discover the Connoisseur's well-kept secrets of Greek Culinary Culture.





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MEMBERS' NEWS

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6. ACE HELLAS
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11. FYE – FOR YOUR EVENT
12. QATAR AIRWAYS
13. NEF-NEF HOMEWARE
14. ENCO
15. ALUMINCO
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17. WEBSTER UNIVERSITY
18. ATHENS CHAMBER OF COMMERCE AND
INDUSTRY

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NEW COSMETICS TANGO FOR DEEP MOISTURISATION

TANGO



Cleanway presents the new cosmetic line with the brand name “TANGO”, which has been developed by the scientific staff of the R&D Department of the company. TANGO cosmetics have been designed to offer excellent quality at very competitive prices. This is confirmed by their increasing demand from the Greek and the international market.

TANGO cosmetics line is based on organically cultivated extra virgin Greek olive oil, almond oil and aloe vera ingredients well known since centuries for their antioxidant, antiaging, healing and moisturizing properties. The line includes hand and body creams, body lotions, body butters, shampoos and shower gels. TANGO body milk products participated at a

project executed by the consumer body in Greece, called ZAMPPLE (www.zampple.com). TANGO body milks were tested by 1,105 members and offered a very good consumer experience. According to the people who took part in the test, TANGO has a light and thin texture, a variety of nice and original scents, while it offers moisturization that lasts. For these reasons, TANGO body milks took the certification “PRODUCT WORTH TRYING”.

This period, the scientific team of the company develops moisturizing and antiaging face creams based on organically cultivated extra virgin Greek olive oil in combination with hyaluronic acid, vitamins and peptides which revitalize and energize skin surface. These new products will be launched by the end of October 2017.



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HELP S.A

HELP S.A has the pleasure to present its Contract Manufacturing services. Utilizing more than 40 years of contract manufacturing experience we ensure your product is professionally managed all the way to the marketplace. Our multi-product plant is located in Greece where a range of pharmaceutical dosage forms are produced, namely sterile and non-sterile, liquid, semi-solid and solid forms. There are many advantages in terms of location and production. Our ideal location makes our cooperation with worldwide companies convenient and our EU quality standards provide easy access to markets. However, the significant advantage includes the single CMO for all your

contract manufacturing needs including low administrative costs. Lastly, we are very flexible by implementing effective changes in a fast pacing environment and there is a strong track record in developing regions.

In total, there are 131 products that are produced for 46 contract manufacturing customers either in local or in international level. The way we differ concerns the fact that we treat our customers' projects as our own. We provide a service according to our customers' needs by taking each project as our priority where we consume our effort, energy and high academic skills to provide the best outcome.



help
pharmaceuticals

CONTACT DETAILS

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MEMBERS' NEWS

www.arabhellenicchamber.gr

Terra Creta, a World-Awarded company for TOP quality products

With more than 10 International awards of High Quality, we can be proud that our products are beyond expectations; the most important of those are listed here after

One **GOLD** and **Best of Crete** award in DOMINA/Italy
Two Prestige **GOLD** in TerraOlivo2017/ISRAEL,
One **GOLD** and **BEST of CRETE** in ATHENA 2017/Greece
One **SILVER** in BIOL 2017/ITALY
Tasted, Tested & True in ARISTOLEO ? Greece the **High Phenolic** of our EVOO

Terra Creta' s Extra – Ordinary Quality

Terra Creta is a fast-growing, exports-oriented company based in Kolymvari, Crete, that produces and trades extra virgin olive oil & a limited selection of premium table olives and balsamic vinegar.

Terra Creta's vertical organization and modern innovative facilities make it possible to control every step of production & aim consistently for the highest quality.

Terra Creta was first to develop and launch an online traceability system for its olive oil while its products have won numerous international awards.

With expertise, reliable service and a wide network of partners, Terra Creta has now presence in more than 45 countries worldwide with world-awarded products.

Terra Creta, your Extra – Ordinary partner



CONTACT DETAILS

TERRA Creta S.A

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BQC provides Halal certification services with worldwide recognition

BQC, a distinguished Certification Body in the certification of Food Safety Management Systems, adds Halal Food Management System to its certification services. Through its collaboration with an accredited European certification body, BQC provides Halal certification with international recognition and becomes the first certification body in Greece to offer this service.

The global market demand for Halal products is constantly increasing and the Halal brand provides businesses with many benefits, such as:

- Registration of the company and its trademark in the Halal World List
- Assurance to consumers about product safety and hygiene
- Commitment by the organization against conditions required by Islamic law and regulations
- Easy access to export to Muslim and European countries
- Competitive advantage and greater market share.

Halal Certification is applicable to companies of all sizes and is a great asset for those that plan to expand their exports in countries that require compliance with Sharia and specialize in the sectors of food and catering, pharmaceuticals, logistics, tourism, cosmetics, healthcare etc.

The Halal certificates BQC offers are accepted worldwide, being accredited by accreditation bodies worldwide e.g. WHFC (The World Halal Food Council), CICOT – Central Islamic Committee of Thailand and Halal Accreditation Bodies of the Republic of Indonesia, Malaysia, Singapore, the UAE and more. A Halal Food Management System is based on ISO 22000:2005 Standard and on the principles of HACCP, which gives a great opportunity for companies to implement those standards integrated.

BQC, continually expanding its presence in the Gulf countries, can provide Halal certification with global recognition and High Added Value for each business. Cooperate with the best!



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Intracom Telecom's WiBAS™-Connect Selected by EOLO SpA for Wireless Ultra-Broadband Residential Network Across Italy

Intracom Telecom, a global telecommunication systems and solutions vendor, announced today that EOLO SpA, an Italian telecommunications operator focusing on ultra-broadband in sub-urban and rural areas, selected its WiBAS™-Connect for the implementation of an ultra-broadband wireless residential network across rural Italy. EOLO intends to complete the rollout of its new network within a period of 5 years, being the first to offer 5G speeds to homes and businesses.

Within the framework of this multimillion contract, Intracom Telecom will supply its Point-to-Multipoint (PtMP) systems to EOLO enabling the operator to deploy a wireless network to connect homes and businesses across Italy that cannot

be reached by fiber and ADSL/VDSL. This first ever PtMP deployment will enable EOLO to improve its coverage (13 regions, 70 provinces) of Italy and offer internet speeds up to 100Mbps to its subscribers. The total agreed scope is for a PtMP network for several hundred thousand subscribers, consisting of base stations and CPEs operating in the 28GHz frequency band, recently awarded by the Italian government to EOLO.

The selection of Intracom Telecom's Multipoint technology came following rigorous testing by EOLO experts. The WiBAS™-Connect was proven to be the optimal solution presently available in the market satisfying the long list of technical criteria.



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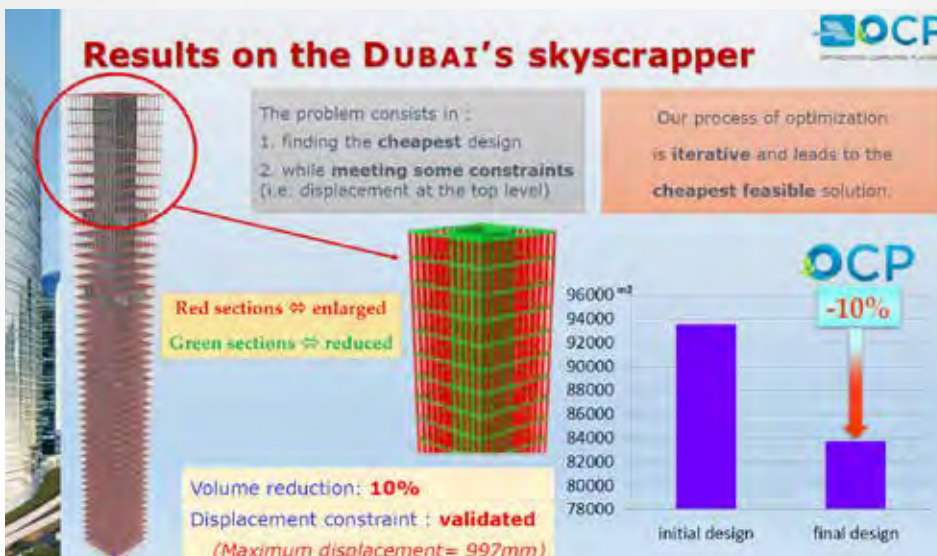
Save millions immediately on the construction of your project!

ACE-Hellas® has introduced ACE OCP™, the first commercial Optimization Computing Platform in the world for cost reduction in the architecture, engineering and construction (AEC) market. This innovative tool, representing the future of Value Engineering, goes far beyond what was possible with traditional optimization techniques and encompasses state-of-the-art algorithms to automatically optimize any structure in order to reduce construction and/or material cost, by at least 10%, consistent with increased performance, reliability, quality and safety. ACE OCP is available as a plugin to Scada Pro™, SAP2000® / ETABS® 64-bit versions only. ACE OCP features a seamless ribbon based interface that allows one click optimization, with automatic creation of all design variables and their respective bounds. Using intuitive menus, users can easily parameterize constraints

to address even the most demanding engineering structures. ACE OCP delivers optimized results in an easy to read, evaluate, and compare report, following, numerous, independent iterations of analysis based on state-of-the-art solvers designed for that purpose.

This innovative platform provides professional engineers with the power and skill that was, previously, only available to large consulting enterprises and the world's top universities. It harnesses technology to drive efficiency, increase performance and reduce cost while preserving safety excellence and lifecycle performance.

ACE-Hellas provides this unique software in two versions, Basic and Ultimate. Also through a partner network ACE-Hellas can provide optimization services without the need to purchase the software.



For more information and free fully working version please visit:
<https://www.aceocp.com>



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Despite the hard times, we strive for the best and we achieve it!!

On 21-06-2016 our company was granted with a **PATENT** entitled **“MULTI-USE BRICK CHARACTERISED BY GREAT DIMENSIONS AND VERTICALS VOIDS”**. The brick is of large dimensions and can be used for the construction of single leaf masonry plain or reinforced, either for infill walls or for bearing walls. The form of the brick allows for the positioning of vertical reinforcement in special holes and horizontal reinforcement, as well as for the positioning of installations (electrical and plumbing). The combination of the large width of the brick and the recesses, aims at enhancing the out-of-plane bearing capacity of masonry, as well as the insulation capacity of the conventional structures and offers the possibility of using the same bricks for structures made of reinforced bearing masonry.

XALKIS S.A., always consistent with consumer's needs and seeking of innovation launched two new products, the **beige natural roman** and the **beige natural French roof tile**. The Greek market has responded favorably and the new tile has perennial appeal to the public. New markets are in the process of getting acquainted with the new tile since this colour is brand new. The white roman roof tile is of excellent quality and is addressed to consumers that are seeking for the combination of high quality and supreme esthetics in their buildings.

We keep going!



CONTACT DETAILS

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Two special operations boats "Nemesis" from ELMON S.A. for Qatar National Security Shield

ELMON S.A. is pleased to announce the delivery of two inflatable boats to Qatar Oil as part of the National Security Shield (NSS) project, designed to implement a National Security System to monitor all strategic oil and gas structures in Qatar's territorial waters.

The boats were delivered to Qatar Petroleum which is the national organization of the State of Qatar entrusted with the development of the hydrocarbon resources in Qatar. With continuous development of Oil and Gas resources in Qatar's waters, it has become imperative for the State of Qatar to protect its critical infrastructures for continuous effective deployment of national hydrocarbon reserves.

The project was carried out and included, among others, **the re-design**

and engineering for construction of two fast special operations boats with SINGLE-POINT-LIFTING system by ELMON S.A. ELMON's naval architects and mechanical engineers merge their experience with their passion and created these unique "NEMESIS" Rhibs for the protection of the oil platforms.

ELMON S.A. also, undertook both the **provision of equipment** for the boats and the **training process**.

Design and specifications attracted foreign interest and **ELMON S.A. proved once more that is able to conduct professional customized solutions according to client's needs**, being a company with a vision... to continue contributing to the clear, safe waters in the demanding, dangerous modern sea environment.



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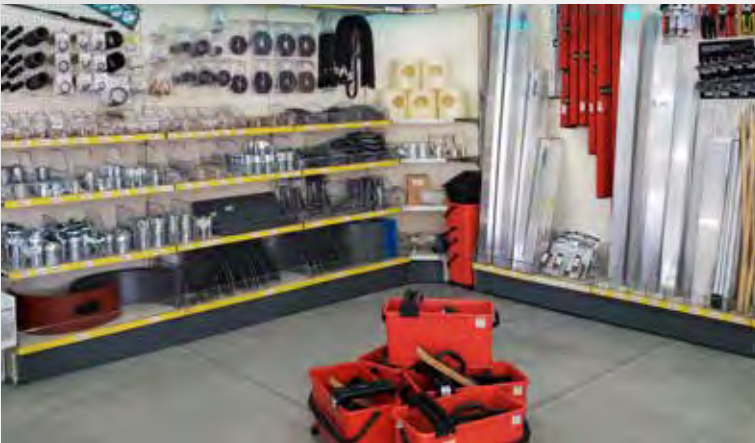
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Expansion to Balkans

"MITROUSIS-BUILDING MACHINERY" is a building and construction machinery manufacturer, located in North Greece. With more than 25 years of experience, the company produces mortar pumps, plastering machines and machines for mixing and pumping floor-screed, which exports worldwide.

MITROUSIS Group of companies, expands its commercial activity in the Balkans by establishing in Bulgaria the company BCM Ltd (Building Construction Machinery), in a 1000m2 modern designed building. BCM Ltd deals in sector of constructions and represents well known international companies, and serving the customers of the Group in Bulgaria, Romania and Serbia. We are currently extending our export activities in Arab World and we're searching for new strong and active distributors, who would promote our brands in their countries under a dynamic network with high profit margins.



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Elval Colour says, "Show that you care".

Elval Colour, committed to her values, supports the weakest social groups coming from countries, which live under very adverse conditions. From the moment where the Arab-Hellenic Chamber of Commerce and Development chose Elval Colour to participate in the assistance of the Syrian refugees, through the "Syrian House of Greece", we just responded immediately. Our purpose and desire was to help make the daily lives of people and especially for the young children better.

The company offered milk, baby cream food and diapers. Also very important was the contribution of our employees. Without a second thought, they filled boxes with children's toys.

Elval Colour is a leading European coated aluminium manufacturer, established in 1977 and 98% of its sales is available in 70 countries. With a full package of products and solutions, the company aims at enhancing architectural vision by creating innovative and creative architectural spaces.



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Destination Wedding Athens

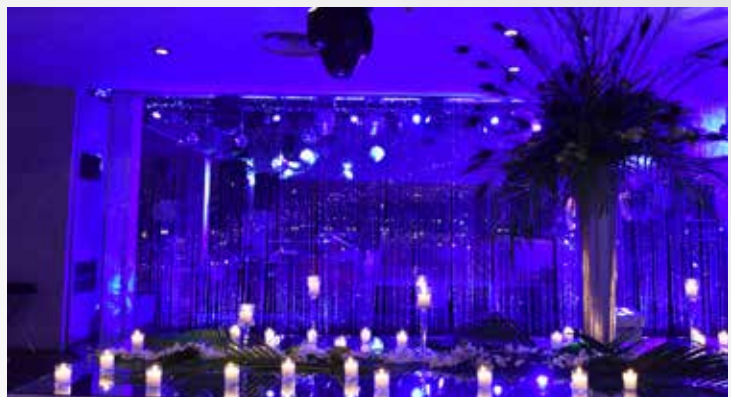
FYE – For Your Event, member of Arab Hellenic Chamber of Commerce and Development, organized and planned an amazing and glamorous Indian wedding in Athens on April 17. For the first-time Athens lived the vibes of celebrations in five different events within three days.

The lovely couple chose Athens as their wedding destination so they and their 400 guests coming from all over the world to enjoy the Greek weather, the blue sea, the marvelous Greek civilization and its Ancient Monuments. The celebrations started with a welcome dinner under the beautiful and stunning view of the Acropolis Temple. Next day found our guests celebrating the Mehndi Lunch under a Greek street party concept where the Greek and Indian civilizations were merged leaving all guests unforgettable memories. A nice tour by the Acropolis Temple and Acropolis Museum was organized for those who wanted to explore the Greek history during their free time between the back to back celebrations.

At the same night, they all partied until sunrise by the sea for the Sangeet party. The wedding day began with the Baraat ceremony where the hart and high street of Athens was dancing with the music of the drums and DJs live performances escorting the groom and his family. Men of the two families met for the Milni ceremony where the two families came together.

The whole celebration came to an end, where the newly married couple hosted a glamorous dinner at Zappeio Megaron. The unique lighting production and decoration as well as the professionalism and high standard services by FYE gave to all guests' unforgettable hospitality and memories.

FYE - For Your Event is a destination event management company based in Athens – Greece, which provides all kind of services and solutions for your corporate and social event.



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QATAR AIRWAYS WINS AIRLINE OF THE YEAR AT THE 2017 SKYTRAX AWARDS

The award-winning airline collects host of awards, including Best First Class Airline Lounge, Best Airline in the Middle East and World's Best Business Class

The national carrier of the State of Qatar continues to demonstrate growth, innovation and excellence with the clear message of always putting the passenger first through product innovation and customer experience

Qatar Airways has again been named as Airline of the Year by the prestigious 2017 Skytrax World Airline Awards, held today at the Paris Air Show, the fourth time that Qatar Airways has been given this global recognition as the world's best airline. In addition to being voted Best Airline by travelers from around the world, Qatar's national carrier also won a raft of other major awards at the ceremony, including Best Airline in the Middle East, World's Best Business Class and World's Best First Class Airline Lounge. Qatar Airways' home and hub, Hamad International Airport, was this year also rated five-star by Skytrax, one

of only five in the world to be given this recognition. The global airline, which was last year voted as having the World's Best Business Class, Best Business Class Lounge and Best Airline Staff Service in the Middle East, continues to exceed expectations with its global expansion strategy and product development, including the recent launch of its new, innovative and award-winning Business Class experience, Qsuite. The first fully fitted aircraft is being showcased at Paris Air Show before going into service this weekend on the London-Doha route.



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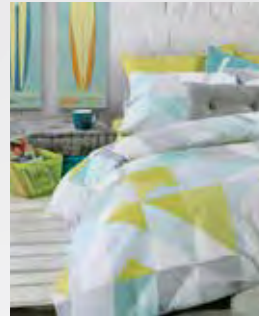
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Summer living with NEF-NEF Homeware.

Inspired by the dazzling colors of nature and the relaxed spirit of the season the new NEF-NEF Homeware Spring-Summer 2017 Collection is designed with comfort and style in mind to bring the summer mood in your home, brightening up every day of your life. Leader in eco conscious home linens for 56 years, NEF-NEF combines 100% cotton and craftsmanship with fashion & design trends for comfortable living in beautiful homes. Choose among bed linen from easy-iron to the finest cotton for your bedroom, restyle your living room with airy fabrics, re-decorate your kitchen and create charming art de table settings for gathering outdoors and select the softest of towels for elegant bathrooms. Get inspired from romantic floral motifs and soft pastels – so much in fashion this summer! - add chic throws and oriental style pillows, play with grey and crispy whites for a modern feel, or bind together bold colors with natural motifs for a fresh, contemporary look. The Baby & Junior Collection, designed with tenderness at heart for lovely kids rooms, showcases a new Disney range that children love! Don't miss the new Beach Collection, rich in sizes and designs, to match different tastes for laid-back summer style.

Explore NEF-NEF Collections at <http://www.nef-nef.gr/>



NEF-NEF HOMEWARE

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Continuous Emission Monitoring at Shat Al Basra Power Plant, in Basra, Iraq.

ENCO Ltd was awarded the contract for the supply of ten (10x) Continuous Emission Monitoring systems (CEMS) at the new 1250 MW Shat Al Basra power plant in Basra, Iraq. ENCO was the vendor of the Jordanian company IFC, the partner of the Greek EPC contractor METKA in this project. CEMS include ten sets of stack samplers and dust monitors, gas conditioning and analysis systems in ten shelters at ground level and a complete Data Acquisition and Handling system. ENCO provided a “turnkey” solution, including engineering, supply, commissioning and user training. System integration was made in Greece and Germany. In November 2016, a team of ENCO’s engineers travelled to Basra and provided for a period of 10 days the first phase of the commissioning. A second phase will follow within 2017.

The Basra project is the latest in a series of similar projects delivered by ENCO at power plants in other Middle East countries, Turkey, Jordan and Syria. However, it was the most complex and demanding application, due to the large scale application and to the harsh environmental conditions. Environmental monitoring at large combustion plants becomes now industry standard in the Middle East and Arabic countries. ENCO has the capabilities to fully cover the environmental monitoring part at any type of industrial or infrastructure project.



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“Open Air System” is nominated for the Batimat Innovation Awards 2017

ALUMINCO, being at the forefront of Europe's most important trade shows, will participate for the 26th consecutive year at the building industry's leading international trade show BATIMAT 2017, which will take place in Paris from 6 to 10 of November 2017. Being a premium exhibitor, Aluminco's innovative system Open Air, will also be the only Greek nomination in the Batimat Innovation Awards 2017.

Combining innovative technologies with special design lines, the Open Air System is the ultimate answer to the demand for contemporary and stylish outdoor spaces such as restaurants, cafes, roof gardens, hotels and more. A unique innovation, patented and available exclusively from Aluminco, where the moving part of the system is raised or lowered with a single motion

and effortlessly according to our wishes and weather conditions. Each Open Air model is the aftereffect of handmade expertise which you can rarely come across throughout the aluminum industry. All editions carry the specially designed logo Open Air by ALUMINCO stressing further the culture of excellence and offering a unique experience to the end user.

Providing products with inspiration and innovation, is our contribution to satisfy the sensitive needs of the homeowners and strengthen our position in the market. With over 35 years of presence in the international markets, ALUMINCO's network covers a great number of European countries as well as Africa, Middle East, Australia and the U.S.A, and stretches its boundaries in more than 60 countries all over the world.



ALUMINCO[®]
ALUMINIUM BUILDING SYSTEMS

CONTACT DETAILS

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Aluminium Building Systems

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Our company **IKTINOS HELLAS SA** participated with great success in the below international exhibition:

- **MIDDLE EAST STONE 2016, DUBAI, UAE, HALL 6, BOOTH No: D71 22-25 MAY**

Our clients had the opportunity to see the Greek marbles we can provide them from our privately owned quarries:

Golden Spider (exclusivity), Marvel White (exclusivity), Nestos (exclusivity), Thassos, Volakas

and also other Greek marbles such as:

Alivery Grey, Era Grey, Dama Grey, Levadia Black, Pentelikon, Tinos Green, White Sivec, Didyma Beige, etc

You are very well come to visit us in the following exhibition in:



MARMO+MAC 27-30 Settembre 2017
Verona, Italy

27 September- 30 September 2017
Hall 9, Stand No: C1
Verona, Italy



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MEMBERS' NEWS

www.arabhellenicchamber.gr

Webster University Ranking in the Annual *U.S. News & World Report*

Webster University is in the “**Best Colleges**” 2017 list, ranked in the **Top Tier** of the Regional Universities-Midwest Category, according to the U.S. News and World Report College Rankings, and it was **ranked first among St. Louis regional institutions**. Webster's Study Abroad programs rank in the **top 2 percent of the 1,600 colleges and universities** surveyed in the “America's Best Colleges.” The ranking also recognized Webster University in several other categories, including “**Best Colleges for Veterans.**”

Webster University was also recognized among **America's Top Colleges** as ranked by Forbes magazine for the sixth consecutive year.

Webster University comprises an action-oriented global network of faculty, staff, students and alumni who forge powerful bonds with each other and with their communities around the globe. Founded in 1915, Webster is a private non-profit university with more than 17.000 students and 180.000 alumni worldwide.

The Athens Campus of Webster University was established in 2016 and **now accepts applications for Fall I and Fall II**. We will be happy to discuss with you your academic and professional plans. In order to assist you in creating the most effective course schedule, we will be in our premises during all summer.



Webster
UNIVERSITY



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The Athens Startup Business Incubator – “THEA”



Athens *Startup* Business Incubator

The Athens Startup Business Incubator (THEA) is one of the most important initiatives of the Athens Chamber of Commerce and Industry (ACCI) for entrepreneurship promotion. It supports innovative new business ideas with a strong extroversion potential.

Through THEA, the ACCI aims at strengthening and advancement of entrepreneurship in multiple economic sectors with particular focus on:

- high tech areas exploring cutting edge technologies and technological innovations
- traditional sectors presenting strong growth and extroversion potential.

THEA provides supported entrepreneurial teams with the following services:

- Hosting of entrepreneurial teams, including the provision of secretarial and administrative support

- Specialized advice (market analysis, legal and accounting issues, business plan development, human resources issues)
- Specialized education/training services
- Networking activities designed to support entrepreneurial teams
- Coordination of the investment teams and evaluation of their progress

THEA premises are fully equipped, so as to provide hosted business teams with excellent working conditions.

Each business team is provided with:

- a desktop computer, equipped with office automation applications
- private direct phone line, as well as
- broadband internet access.

THEA, a self-financed initiative of ACCI, is the only incubator supported by the Region of Attica.

CONTACT DETAILS

THEA

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To arrange a meeting or further information please contact:

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6^ο ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΟΙΚΟΝΟΜΙΚΟ ΦΟΡΟΥΜ
المنتدى الاقتصادي العربي اليوناني السادس
6th ARAB-HELLENIC ECONOMIC FORUM
Athens, 29-30 November, 2017

“Envisioning a Shared Future”

On November 29-30, 2017, the “**6th Arab-Hellenic Economic Forum**”
is coming to Athens.

Building on our previous success, this year’s event will witness a significant shift
in topics of discussion.

We are aiming at furthering the interaction between Arab and Greek businesses
and raising the potential of new business partnerships in all sectors.

The Arab-Hellenic Chamber, driven by its reputation and image in Greece
and across the Arab world, believes that this event will attract a high-level participation
from the private sector and Government officials from Greece and the Arab world.

Excellence in Partnership



الغرفة العربية اليونانية للتجارة والتنمية
ARABO-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

Excellence in Partnership

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